

Case Study

Bespoke Seating Company experiences a management training program that delivers a mindset change and that contributes to a 15% increase in production to meet customer orders

Repose Furniture Ltd, contacted Strategic Business Development & Support for help with developing their senior management team to improve the quality of their thinking and self-awareness to develop a team culture within the business that would allow further successful growth and to move the culture away from day to day firefighting to strategic management.

**Bespoke Seating Solutions
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Adrian Martin has been developing the management team using Psychometric profiling as a starting point working with the senior management team using experiential learning and individual coaching time to further develop their skillset and become more effective as individuals as well as working more cohesively as a management team to deliver better productivity as well as a more proactive approach to dealing with day to day problems and developing systems and processes that remove risk from the business and allow it to achieve its growth ambitions.

“Thank you for all your help received over the last couple of months, you have really helped in various different areas since you have been working with us.

I have noticed the 4 of us are working better as a team now, which I believe is down to each and every one of us understanding our strengths and weaknesses in different situations we come across.

I now understand that every situation cannot be approached with the same mindset, depending on the day, the person and the situation, will depend on which learning style is approached and taken. “

Emily Husband – Customer Services Manager